

CURRICULUM VITAE



PERSONAL INFORMATION

First Name
Last Name
Date of Birth

**PIETRO GRAZIANO
ESPOSITO**
1963

Nationality
Marital status

ITALIAN
MARRIED

OCCUPATION

- Date (from – to)
- Name of the organisation
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

(2011- now)
CHAMBER OF COMMERCE - SASSARI
Public Entity
SECRETARY GENERAL
Director-General of the Chamber of Commerce

- Date (from – to)
- Name of the organisation
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

From October 2021
UNIONCAMERE SARDEGNA
Public Entity
SECRETARY GENERAL
Director-General

WORK EXPERIENCE

- Date (from – to)
- Main activities and responsibilities

1988 - now
AUTHOR of Studies and dossiers, SPEAKER and DISCUSSANT at seminars on socio-economic development, entrepreneurial ecosystems and the transition to digital technologies

- Date (from – to)
- Name of the organisation
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

From 30/11/ 2011 to 31/08/2023
Chamber of commerce- Sassari
Public Entity
REGISTRAR OF BUSINESSES
Supervision and Acts relating to the operation of the Register of Companies

- Date (from – to)
- Name of the organisation
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

From 01/03/ 2012 to 31/08/2023
PROMOCAMERA - Predda Niedda - Sassari
Special Agency of Chamber of commerce - Sassari
DIRECTOR
Directorate General

- Date (from – to)
- Name of the organisation
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

From March 2003 to February 2011

DEMOS S.C.p.A. - SASSARI

PUBLIC AGENCY FOR LOCAL DEVELOPMENT PLANNING
INTERREG III PAYING AUTHORITY

Executive

DIRECTOR

Project manager on local development and EU co-financed projects

- Date (from – to)
- Name of the organisation
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

From 1998 – to February 2003

SUGGEST S.C.p.A. - ROMA

LOCAL DEVELOPMENT SERVICES AND TRAINING

Executive

AREA MANAGER FOR SARDINIA and SASSARI OFFICE DIRECTOR -

PROJECT MANAGER economic development planning activities, EU funded projects, training for public administration

- Date (from – to)
- Name of the organisation
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

From October 1988 to december 1998

SKEPSIDATA S.N.C. – SASSARI

SOCIO-ECONOMIC RESEARCH AND MARKETING SURVEYS
ADMINISTRATOR AND RESEARCH MANAGER

MARKETING RESEARCHER

- Date (from – to)
- Name of the organisation
- Type of business or sector
- Occupation or position held

Academic Years 2000-2006

Università degli Studi di Sassari – Facoltà di Scienze Politiche

Collaboration contract

Professor of General and Tourism Marketing at the First level Master “Local Development, Tourism, Environment” from 200 to 2006

EDUCATION AND TRAINING

- Date (from – to)
- Name and Type of organisation providing education and training
 - Title of qualification awarded
 - Level in national classification
- Date (from – to)
- Name and Type of organisation providing education and training
 - Title of qualification awarded
- Principal subjects\occupational skills covered
 - Level in national or international classification

1982

Scientific High School Spano di Sassari

Scientific High School Diploma

High School Diploma (58/60)

From 1982 to June 1987

Università di Urbino – Facoltà di Sociologia

DEGREE IN SOCIOLOGY (110/110 e lode)

Sociology, Economics, Statistics

Four-year qualification equivalent ex lege to the Degrees in Political Sciences and Economics and Commerce (Law n.757/82)

- Date (from – to)
- Name and Type of organisation providing education and training
- Principal subjects\occupational skills covered
 - Title of qualification awarded

1982 - 1986

Advance School of Journalism - (University of Urbino and the National Federation of the Italian Press)

Written and television communication techniques

Three-year Diploma

- Date (from – to)
- Name and Type of organisation providing education and training
- Principal subjects\occupational skills covered
- Title of qualification awarded

1987 - 1988

La Sapienza University of Rome, Faculty of Statistics

Statistics, quantitative methods, qualitative methodologies

ANNUAL ADVANCED COURSE in 'Research methodology and techniques socio-economic "

- Date (from – to)
- Name and Type of organisation providing education and training
- Principal subjects\occupational skills covered
- Title of qualification awarded

2017-2018

Universitas Mercatorum, Roma

Public speaking, mindsetting, corporate communication management, neurolinguistics.

UNIVERSITY MASTER FIRST LEVEL IN COACHING (30/30)

- Date (from – to)
- Name and Type of organisation providing education and training
- Principal subjects\occupational skills covered
- Title of qualification awarded

2016-2023

Unioncamere Roma - SDA BOCCONI - THE EUROPEAN HOUSE AMBROSETTI

SPECIALIZED UPDATE 40 hours per year on International economic trends, Leadership and People management.

EXCELLENT

LANGUAGE SKILL

- Reading skills
- Writing skills
- Ability to oral Expression

ENGLISH – LEVEL B.2 certification achievement: Trinity College London on June 2010

UPPER INTERMEDIATE

UPPER INTERMEDIATE

UPPER INTERMEDIATE

Spanish– Level A.2

A2

A1

A1

- Reading skills
- Writing skills
- Ability to oral Expression

OTHER SKILLS AND COMPETENCES

Italian and international literature

Martial arts

Yoga e MINDFULNESS

According to law 679/2016 of the Regulation of the European Parliament of 27th April 2016, I hereby express my consent to process and use my data provided in this CV.

Data
01 - 09 - 2023

Signature
Pietro Graziano Esposito