

# CURRICULUM VITAE



## PERSONAL INFORMATION

First Name

Last Name

Date of Birth

Nationality

Marital status

**PIETRO GRAZIANO**

**ESPOSITO**

1963

ITALIAN

MARRIED

## OCCUPATION

- Date (from – to)
- Name of the organisation
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

(2011- now)

**CHAMBER OF COMMERCE - SASSARI**

Public Entity

**SECRETARY GENERAL**

Director-General of the Chamber of Commerce

- Date (from – to)
- Name of the organisation
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

From October 2021

**UNIONCAMERE SARDEGNA**

Public Entity

**SECRETARY GENERAL**

Director-General

## WORK EXPERIENCE

- Date (from – to)
- Main activities and responsibilities

1988 - now

AUTHOR of Studies and dossiers, SPEAKER and DISCUSSANT at seminars on socio-economic development, entrepreneurial ecosystems and the transition to digital technologies

- Date (from – to)
- Name of the organisation
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

From 30/11/ 2011 to 31/08/2023

**Chamber of commerce- Sassari**

Public Entity

**REGISTRAR OF BUSINESSES**

Supervision and Acts relating to the operation of the Register of Companies

- Date (from – to)
- Name of the organisation
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

From 01/03/ 2012 to 31/08/2023

**PROMOCAMERA - Predda Niedda - Sassari**

Special Agency of Chamber of commerce - Sassari

**DIRECTOR**

Directorate General

<ul style="list-style-type: none"> <li>• Date (from – to)</li> <li>• Name of the organisation</li> <li>• Type of business or sector</li> <li>• Occupation or position held</li> <li>• Main activities and responsibilities</li> </ul>	<p>From March 2003 to February 2011  <b>DEMOS S.C.p.A. - SASSARI</b>  PUBLIC AGENCY FOR LOCAL DEVELOPMENT PLANNING  INTERREG III PAYING AUTHORITY  Executive  <b>DIRECTOR</b>  Project manager on local development and EU co-financed projects</p>
<ul style="list-style-type: none"> <li>• Date (from – to)</li> <li>• Name of the organisation</li> <li>• Type of business or sector</li> <li>• Occupation or position held</li> <li>• Main activities and responsibilities</li> </ul>	<p>From 1998 – to February 2003  <b>SUDGEST S.C.p.A. - ROMA</b>  LOCAL DEVELOPMENT SERVICES AND TRAINING  Executive  <b>AREA MANAGER FOR SARDINIA and SASSARI OFFICE DIRECTOR - PROJECT MANAGER</b> economic development planning activities, EU funded projects, training for public administration</p>
<ul style="list-style-type: none"> <li>• Date (from – to)</li> <li>• Name of the organisation</li> <li>• Type of business or sector</li> <li>• Occupation or position held</li> <li>• Main activities and responsibilities</li> </ul>	<p>From October 1988 to December 1998  <b>SKEPSIDATA S.N.C. – SASSARI</b>  SOCIO-ECONOMIC RESEARCH AND MARKETING SURVEYS  ADMINISTRATOR AND RESEARCH MANAGER  <b>MARKETING RESEARCHER</b></p>
<ul style="list-style-type: none"> <li>• Date (from – to)</li> <li>• Name of the organisation</li> <li>• Type of business or sector</li> <li>• Occupation or position held</li> <li>• Main activities and responsibilities</li> </ul>	<p>Academic Years 2000-2006  Università degli Studi di Sassari – Facoltà di Scienze Politiche  Collaboration contract  <b>Professor of General and Tourism Marketing at the First level Master “Local Development, Tourism, Environment” from 200 to 2006</b></p>

## EDUCATION AND TRAINING

<ul style="list-style-type: none"> <li>• Date (from – to)</li> <li>• Name and Type of organisation providing education and training</li> <li>• Title of qualification awarded</li> <li>• Level in national classification</li> </ul>	<p>1982  Scientific High School Spano di Sassari</p> <p>Scientific High School Diploma  High School Diploma (58/60)</p>
<ul style="list-style-type: none"> <li>• Date (from – to)</li> <li>• Name and Type of organisation providing education and training</li> <li>• Title of qualification awarded</li> <li>• Principal subjects/occupational skills covered</li> <li>• Level in national or international classification</li> </ul>	<p>From 1982 to June 1987  <b>Università di Urbino</b> – Facoltà di Sociologia</p> <p><b>DEGREE IN SOCIOLOGY (110/110 e lode)</b>  Sociology, Economics, Statistics</p> <p>Four-year qualification equivalent ex lege to the Degrees in Political Sciences and Economics and Commerce (Law n.757/82)</p> <p>1982 - 1986  <b>Advance School of Journalism</b> - (University of Urbino and the National Federation of the Italian Press)</p> <p>Written and television communication techniques</p> <p><b>Three-year Diploma</b></p>

<ul style="list-style-type: none"> <li>• Date (from – to)</li> <li>• Name and Type of organisation providing education and training</li> <li>• Principal subjects\occupational skills covered</li> <li>• Title of qualification awarded</li> </ul>	<p>1987 - 1988  <b>La Sapienza University of Rome</b>, Faculty of Statistics</p> <p>Statistics, quantitative methods, qualitative methodologies</p> <p><b>ANNUAL ADVANCED COURSE in 'Research methodology and techniques socio-economic "</b></p>
<ul style="list-style-type: none"> <li>• Date (from – to)</li> <li>• Name and Type of organisation providing education and training</li> <li>• Principal subjects\occupational skills covered</li> <li>• Title of qualification awarded</li> </ul>	<p>2017-2018  <b>Universitas Mercatorum</b>, Roma</p> <p>Public speaking, mindsetting, corporate communication management, neurolinguistics.</p> <p><b>UNIVERSITY MASTER FIRST LEVEL IN COACHING (30/30)</b></p>
<ul style="list-style-type: none"> <li>• Date (from – to)</li> <li>• Name and Type of organisation providing education and training</li> <li>• Principal subjects\occupational skills covered</li> <li>• Title of qualification awarded</li> </ul>	<p>2016-2023  <b>Unioncamere Roma - SDA BOCCONI - THE EUROPEAN HOUSE AMBROSETTI</b></p> <p>SPECIALIZED UPDATE 40 hours per year on International economic trends, Leadership and People management.</p> <p>EXCELLENT</p>
<b>LANGUAGE SKILL</b>	<p><b>ENGLISH – LEVEL B.2 certification achievement: Trinity College London on June 2010</b></p> <p>UPPER INTERMEDIATE</p> <p>UPPER INTERMEDIATE</p> <p>UPPER INTERMEDIATE</p>
<ul style="list-style-type: none"> <li>• Reading skills</li> <li>• Writing skills</li> <li>• Ability to oral Expression</li> </ul>	<p><b>Spanish– Level A.2</b></p> <p>A2</p> <p>A1</p> <p>A1</p>
<b>OTHER SKILLS AND COMPETENCES</b>	<p>Italian and international literature</p> <p>Martial arts</p> <p>Yoga e MINDFULNESS</p>

According to law 679/2016 of the Regulation of the European Parliament of 27th April 2016, I hereby express my consent to process and use my data provided in this CV.

Data  
01 - 09 - 2023

Signature  
Pietro Graziano Esposito